

BRIEF PROFILE|



Name: Ranjan Sen	
Status: Team Member Expert	
Particulars	Description
a. Subject	Independent Director, Leadership role & Managing Director in three companies over 20 years
b. Domain	Leading growth for brands in the industrial segments, Cross functional Leadership Consultant and executive coach, Accredited Belbin Practitioner Consultant
c. Specialization	Profitability & Sales Growth through Investment, Expansion and New Plant Set-up of global facilities, Executive and Organization Development Coach
d. Experience	40 years
e. Career	Tata Steel – various positions – 1988-1999 NRB Bearings Ltd - VP Sales & Marketing Apr 2005- Dec 09 Timken India Director Sales Feb 2010 – Mar 2014 Trelleborg India Pvt Ltd - Managing Director & Director Organizational Development Feb 2014 – Jul 2024 Independent Director, Disa India Ltd
f. Highlights	As Managing Director, responsible for the profitable and sustainable growth of the Legal Entity of Trelleborg India Pvt Ltd., a wholly owned subsidiary of Trelleborg AB Focus on critical applications in TSSI catering to all the major names in Aerospace, Off- highway, Infrastructure, Automotive and Industrial machinery segments as well as to those in the Oil and Gas and the Life Sciences sphere As Director Sales Timken, responsible for identifying and leading the Sales and new business development function of Timken in India across all key verticals with a Sales team consisting of about 60 associates and a presence in more than 10 locations across the country As VP Sales and Marketing NRB Bearings Ltd, responsible for sales growth in India as well as in USA and Europe focussing on the auto segment Worked in various positions in Tata Steel, including the office of the VP Sales and Marketing during a time when the Steel industry was going through a structural change.
g. Credentials	Jadavpur University – B Mech Engg 1985 Indian Institute of Management, Calcutta PGCGM, General Management 1989-91 IMD Lausanne Leadership Development programme 2015 Accredited Belbin Practitioner Executive Coach and Organisational Specialist (ACSTH, ICF) 2018 IICA Independent Director July 2024