



# Vinod Shete

## EMPLOYMENT

October 2021 - Current

**Chief Financial Officer CHANDUKAKA SARAF & SONS PVT LTD |**  
Pune, Maharashtra

Rs 6000 Cr Company with manufacturing & retail trading operations

- Meeting with Investors, Credit Rating Agencies, Fund Management, Worked closely with Banks to negotiate acceptable financial terms from Bank.
- Management of commodity prices aided by analysis & strategic procurement for effective Inventory Management.
- Key Areas - MIS and Review, Budget & Monitoring, Finance, Costing, Accounts, Taxation, Secretarial and Commercial matters.
- Financial Risk Management.

August 2020 - June 2021

**Chief Financial Officer TAPI PROJECTS PVT LTD |** Pune, Maharashtra  
Rs 100 Cr company in projects management across India

- Fund management from the Banks / Financial Institutions for the operations of the Company and new capital projects proposed by the Top Management / Promoter's of the Group as required.
- Reporting to the Board of Directors in discharging the affairs of the Financial activities.
- Negotiated programs for major clients, providing expert financial analysis related to loss - sensitive programs.
- Winning major contracts through persistence and determined negotiating

July 2018 - July 2020

**Consultant GODREJ & BOYCE**  
Top consumer & office durables

- Working on project on Decision Support System developed in Power BI. Power BI is a business analytics tool for monitoring the performance through dashboard, Graphs and reports.

August 2013 - June 2018

**Financial Controller WAVE SUSPENSION SYSTEMS INDIA PRIVATE LIMITED |** Pune, Maharashtra

Joint Venture between Armstrong World Inc & Worthington, Pune, Maharashtra

- Conducting Board Meeting for reviewing Financial Performance and other important matters from organization perspective.
- Responsible for financial and management functions, including the review of systems of internal controls and financial procedures.

November 2011 - August 2013

**Head Finance (HIP) Divn BAKER GAUGES INDIA PRIVATE LIMITED |**  
Pune, Maharashtra

Professional company with self developed technology

📍 Pune, Maharashtra 411051

📞 93705 32561

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## UNIQUE ACHIEVEMENTS

- Expert in GST with over 100+ articles published
- Finance Professional with 25+ years of national & international experience
- Member of Advisory Board IMERT
- Handling Credit Rating Assignments
- Complex Investment Proposals & Large ticket loan negotiations
- Fluent in English & Marathi. Working knowledge in Hindi
- Fulfilled EPCG (Export Promotional Capital Goods) obligation
- Shifted PAN jurisdiction from Mumbai to Pune
- Regularize Taxation Compliance w.r.t Parent Company and Pass on Withholding Tax Credit Benefits to Parent Company
- Core Team Member in accreditation to Investors in Excellence

## LANGUAGES

- English
- Marathi
- Hindi

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## EDUCATION

June 1995

### **Cost & Management Accountant**

| Kolkata

Institute of Cost & Management

Accountants of India, Kolkata

Member

June 1990

### **B.COM** | Pune, Maharashtra

Pune University, Pune,

Maharashtra

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## SKILLS

- Decision Support System
- Handling Credit Rating Assignments
- Complex Investment Proposals
- Large ticket loan negotiations
- Holistic & pragmatic approach

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## PROFILE

Dynamic Chief Financial Officer with a proven track record at CHANDUKAKA SARAF & SONS PVT LTD, excelling in large ticket loan negotiations and financial risk management. Expert in decision support systems, I drive strategic financial initiatives, achieving significant cost reductions and enhancing investor relations through a holistic approach.

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## SPEAKING ENGAGEMENTS

Esteemed Speaker at INDIAN LEADERSHIP SUMMIT & AWARDS 2024

Lead speaker at over 100 financial conferences in the last 3 years  
Virtual seminars & conferences arranged by ICAI, ICAI

- Product costing & Product Margin Analysis.
- Determine Discount pattern for various customers.

November 2006 - October 2011

### **Financial Controller CONCENTRIC PUMPS PRIVATE LIMITED** | Pune, Maharashtra

Concentric Pumps (I) Pvt Ltd is the subsidiary of Concentric Pumps Ltd UK

- Treasury & Forex Management and CAPEX approvals from Board.
- Core Team Member in accreditation to Investors in Excellence. Concentric Pumps India) Pvt. Ltd is a first Company in India recognized for Investors in Excellence.

March 2005 - November 2006

### **Asst Manager Finance INA BEARING INDIA PRIVATE LIMITED** | Pune, Maharashtra

Leading company in a competitive sector

- Reduced Bank Charges significantly.
- Designed import booking system

June 2002 - February 2005

### **Assistant Manager Accounts LAWKIM LTD (GODREJ GROUP CO)** | Mumbai

Leading subsidiary manufacturing electric motors & components

- Introduced & Implemented Activity Base Costing & Management System successfully.
- Implemented Integrated System Developed in SQL & VB.

March 2001 - May 2002

### **Chief Accountant ELEGANT FURNITURE** | Dubai, UAE Designer & Office Furniture

- Monthly Profit & loss Accounts & Balance Sheet.
- Finalization of annual accounts & group consolidation.
- Financial planning by making forecasts, cash flow analysis.
- MIS/Budgeting.
- Management Reports for the unit as well as the group companies on a periodic basis, which included division wise / Job wise profitability statement, Ageing analysis of receivables, stock status report, wage analysis
- Compare & analyse the budget v/s actual performance.

April 1998 - February 2001

### **Assistant Manager Accounts DEEPAK FERTILIZERS & PETROLEUM CORP LTD**

Leading Private Sector manufacturer of fertilizers

- Reduced considerably overdue receivables.

September 1994 - March 1998

### **Accounts Officer LAWKIM LTD (SHIRWAL)** | Pune, Maharashtra

- Implemented Material Variance System.