



PALLAVI CHATURVEDI

Co-FOUNDER & CHIEF OPERATIONS OFFICER

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About Me

- Visionary Optimist
- Agile Strategist
- Solution Architect
- Trustworthy Leader
- Ownership Mindset

Skills

- International Business & Cross Border Expansion
- Corp Governance & Board Advisory
- Digital Transformation & IT Govern
- ESG & Sustainability Leadership
- Strategy and Risk Oversight
- Legal, Regulatory & Compliance
- Succession Planning and HCD

Objective: To contribute strategic insight and governance excellence by securing a board position in a visionary, innovation-driven organization shaping the future of industry.

Ministry of Corporate Affairs' Independent Director Data Bank Registration : IDDB-DI-202406-060838

VISION

To leverage my diverse expertise and global network to provide strategic counsel and drive sustainable growth for organizations seeking to expand their international footprint, enhance governance practices, and navigate the evolving landscape of ESG compliance.

CORE EXPERTISE

- **Global Business Expansion:** Proven ability to develop and execute successful international market entry strategies, forging long-term client relationships and driving revenue growth across diverse sectors (Edu-Tech, Fin-Tech, Health-Tech, Smart City Solutions, IT Solutions).
- **Strategic Networking & Relationship Building:** Extensive network of international contacts, including clients, government officials, and diplomatic entities, facilitating access to global markets and strategic partnerships
- **ESG & Corporate Governance:** Deep understanding of ESG frameworks, compliance requirements, and best practices in corporate governance, ensuring sustainable and responsible business operations. Expertise in audit and sustainability consulting.
- **Startup Mentorship:** Passionate about nurturing innovation and guiding startups to develop value-generating projects, contributing to the growth of the entrepreneurial ecosystem.

VALUE PROPOSITION

My unique blend of qualifications –IIM Ahmedabad Alumna, Mechanical Engineering, MBA, , MSW, LLB, Bachelor in International Relations, and pursuing CMA (India) – provides a holistic perspective on business challenges. This multidisciplinary background enables me to offer comprehensive insights on strategy, operations, legal and regulatory compliance, social impact, and financial management. I bring a data-driven approach, strong analytical skills, and a commitment to ethical and sustainable business practices. I am adept at identifying opportunities, mitigating risks, and driving value creation for organizations seeking to thrive in the global marketplace.

EDUCATION

IIM Ahmedabad SMP-10	2023
CMA (INDIA) ASPIRANT	2025 - cont.
LLB	2021
B.A. Intern Relations	2018
MSW	2016
MBA	2009
B.E. MECH	2007
DIP MECH	2004

Experience

Co-FOUNDER AND COO

PCA GLOBAL GROUP

2021- CONT

Key Achievements & Contributions:

- **International Business Growth Catalyst:** Spearheaded international expansion initiatives, resulting in significant market penetration and substantial revenue growth across key target markets.
- **Operational Excellence Driver:** Developed and implemented innovative operational strategies, optimizing efficiency, streamlining processes, and significantly enhancing organizational performance.
- **Global Network Architect:** Cultivated and nurtured robust relationships with key international stakeholders, including offshore clients, government officials, and diplomatic entities, strengthening PCA's global presence and reputation.
- **Culture Champion:** Fostered a high-performance work culture characterized by collaboration, innovation, and a commitment to excellence, directly aligned with PCA's strategic vision and growth objectives.

This experience has honed my abilities in:

- **Strategic Planning & Execution:** Developing and implementing long-term strategic plans aligned with organizational goals.
- **Operational Management:** Optimizing processes, improving efficiency, and driving operational excellence.
- **Stakeholder Management:** Building and maintaining strong relationships with key stakeholders, including clients, partners, and employees.
- **Leadership & Team Development:** Inspiring and motivating teams to achieve ambitious goals.

DIRECTOR - HR, OPERATIONS, LEGAL & ADMIN

OFFICE BEACON ASPL (VADODARA)

2017-2023

- **Led Strategic Operations:** Managed a high-performing business unit with 1500+ employees, ensuring profitability and sustainable growth.
- **HR & Compliance Leadership:** Oversaw talent acquisition, employee relations, and regulatory compliance to align with organizational objectives.
- **Business Continuity & Risk Mitigation:** Designed and executed resilience strategies to ensure seamless operations during crises.
- **Client-Centric Approach:** Strengthened global partnerships through innovative solutions, proactive problem-solving, and exceptional service delivery.
- **Process Optimization & Technology Integration:** Spearheaded the adoption of new systems to enhance efficiency, productivity, and overall performance.

HR BUSINESS PARTNER & ADVISOR

TECH SERVE INDIA (GURUGRAM)

2016 - 2016

- **HR Strategy & Talent Management:** Delivered expert consulting on talent acquisition, workforce planning, and customized HR policies.
- **Project Liaison & Expansion:** Facilitated seamless execution of new projects through strategic coordination and stakeholder engagement.

AGM - HR & ADMIN

OZONE GROUP (FARIDABAD)

2009 - 2016

- **HR Leadership Across Multi-Entity Operations:** Streamlined HR processes across 11 business units, ensuring alignment and efficiency.
- **Mergers & Acquisitions Integration:** Led seamless employee transitions, unified HR frameworks, and nurtured a cohesive corporate culture post-acquisition.
- **Strategic HR Optimization:** Conducted business analysis to drive efficiency, implement cost-saving measures, and enhance operational effectiveness.
- **Employee Engagement & Talent Retention:** Designed performance management systems, development programs, and recognition frameworks to foster a high-performance culture.

Visionary Leadership | Global Impact | Transforming Challenges into Opportunities.