



Meghnand Dungarwal

Strategy | Governance | Value

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Bringing over **20 years** of business experience, including **15+ years** with EY, KPMG, and Nexdigm, partnering with boards, promoters, and CXOs across **entrepreneurial start-ups, legacy businesses** to **global conglomerates**. Specialized in strategic growth, P&L management, stakeholder accountability, cross-cultural leadership, and governance oversight. Recognized in The CEO Magazine's "20 Most Inspiring Business Management & Strategic Professionals," and an active thought leader on **value creation, succession, and business governance**.

PROFESSIONAL EXPERIENCE

Strategic Transformations | Governance & Performance Excellence

Shoonyas Corporate Advisory

02/2019 - Present

Achievements

- Partnered with leadership on cross-sector turnarounds, driving 25–50% growth in revenue and profitability through strategic, operational, financial reforms, strengthened governance, and stakeholder alignment
- Designed performance frameworks to enhance board oversight, risk management, and transparency
- Directed leadership transitions and succession planning, developing and mentoring over 200 leaders

Global Transfer Pricing

Nexdigm (formerly SKP Business Consulting)

12/2013 - 03/2024

Achievements

- Initiated and expanded Transfer Pricing practice in a new market, achieving multi-fold revenue and team growth within three years
- Achieved 90%+ success rate representing transfer pricing cases before Indian and cross-border tax authorities, enhancing client compliance and mitigating regulatory risks
- Led collaboration across multi-vertical, multi-location teams, enhancing brand equity and enabling 50% increase in cross-border expansion

Tax & Transfer Pricing

EY, KPMG

10/2007 - 11/2013

Experiences

- Managed 50+ multinational and India SEZ corporate tax structuring projects, ensuring regulatory compliance and optimizing business outcomes
- Contributed to Advance Pricing Agreement (APA) projects with the Government of India, securing transfer pricing certainty for multinational clients

CORE COMPETENCIES

Strategic Planning and Oversight

Governance and Compliance

Financial and People Acumen

Stakeholder Management

Change and Crisis Leadership

EDUCATION

Chartered Accountant (CA), Certified Public Accountant (CPA) Exam Qualified

ICAI India, AICPA USA

01/2006 - Present

EXECUTIVE LEARNING

Certified Executive Coaching (CEC)
(04/2017 - 12/2017)

Certified Coaches Alliance (CCA)

- Specializing in leadership development

INTERESTS

Strategic Value Creation and Growth

Corporate Governance

Succession Planning

SUPPORTED CAUSES

Skill Development

Meditation

Environmental Conservation